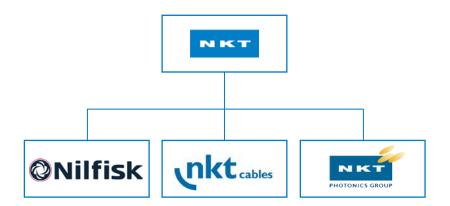


Annual General Meeting 2015



Group structure







Key messages

Strategic direction set to

accelerate value creation

NKT's active ownership

strengthened

Nilfisk

- focus on growth

NKT Cables

- transformation towards improved earnings

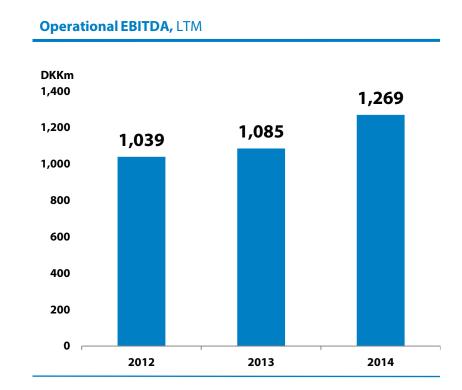
Photonics Group

- redefined focus on core business



Income statement 2014

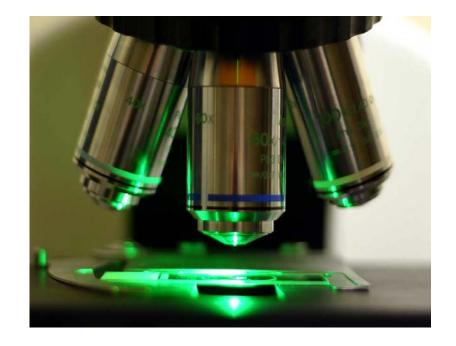
| Amounts in DKKm | 2014 | 2013 | Change |
|--------------------------------|--------|--------|-------------|
| Revenue | 15,863 | 15,809 | 54 |
| Revenue in std. Metal prices | 13,180 | 12,843 | 337 |
| Operational EBITDA | 1,269 | 1,085 | 184 |
| One-off's | -208 | 18 | 226 |
| EBITDA | 1,061 | 1,103 | -42 |
| Depreciation/amortisation | -556 | -595 | 39 |
| EBIT | 505 | 508 | -3 |
| Financial items, net | -99 | -160 | 61 |
| EBT from continuing operations | 406 | 348 | 58 |
| Tax from continuing operations | -126 | -95 | -31 |
| Profit for the year | 280 | 253 | 27 |
| Working capital | 2,242 | 2,812 | -570 |
| Net interest-bearing debt | 1,135 | 2,111 | -976 |
| RoCE | 9.4% | 6.7% | 2.7%-points |





Strong financial headroom

Cash resources available of **DKK 4.6bn** ensure a strong financial headroom for further development of the business units, organically and through acquisitions





NKT | Annual General Meeting 2015

Guidance 2014

| | Expected 2014 | Realised 2014 |
|--------------------|---------------|------------------|
| Organic growth | 0-3% | 1% |
| Operational EBITDA | 9-9.5% | 9.6% |



Outlook 2015

NKT:

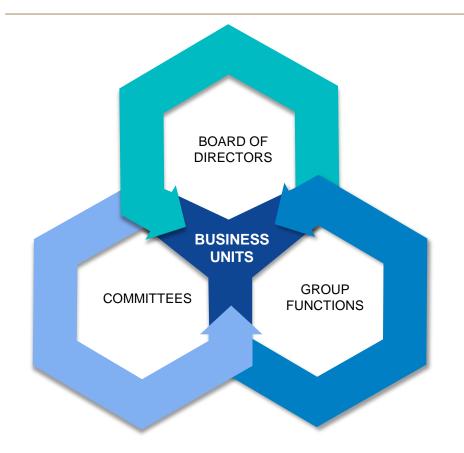
Consolidated **organic growth of up to 3%**

An improved operational EBITDA margin in std. metal prices of up to 1%-point from 9.6% realised in 2014

| | Planning assumptions |
|--|----------------------|
| Nilfisk | |
| - Organic growth | ~5% |
| - Operationelt EBITDA | ~11.7% |
| NKT Cables | |
| - Organic growth | 0% |
| - Operational EBITDA std. metal prices | 8.5%-9.0% |
| Photonics Group | |
| - Organic growth | 10-20% |
| - Operational EBITDA | 8-10% |



NKT's active ownership model



- Enables efficient and transparent decision-making processes
- Dynamic structure
- Supports strategic dialogue
- Close co-operation on optimising value creation



NKT | Annual General Meeeting 2015

NKT's strengths



- Attract the right members to Board of Directors and the Executive Management
- Specialists to Group Functions



CAPITAL

- Stronger capital base
- Capital market access
- Long-term investments



OPERATIONAL SYNERGIES

- Global presence
- Cross Functions



REDUCED RISKS

- Risk management
- Compliance



Megatrends



URBANISATION

NILFISK

Increased use of automated cleaning equipment

NKT CABLESMore high-speed railways



ENERGY SOURCES

NKT CABLES

Offshore wind farms

PHOTONICS GROUP

Monitoring of power cables and oil and gas pipelines



HELATHCARE DEMAND

PHOTONICS GROUP

Early diagnostics of diseases



NKT's strategic targets

Organic growth

above the market

+15%

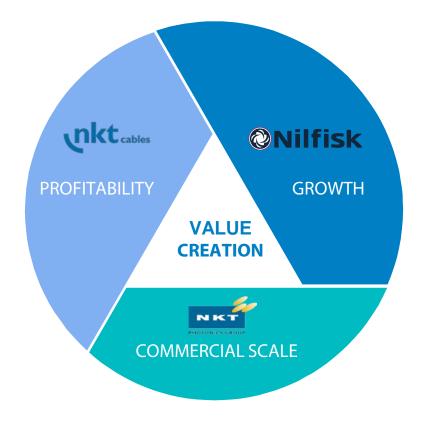
RoCE

Approx. 1/3 of year profit

in annual dividend



Strategic themes in business units





Nilfisk key messages



- new name and corporate brand

Commercial Excellence programme rolled out in 6 countries

New business strategy

Strong organic growth

6%

RoCE

17.6%

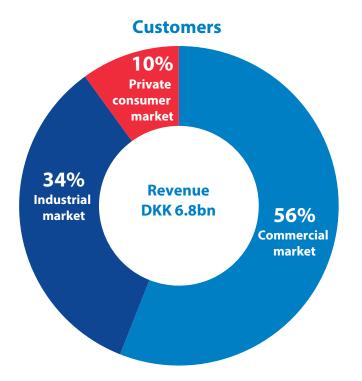


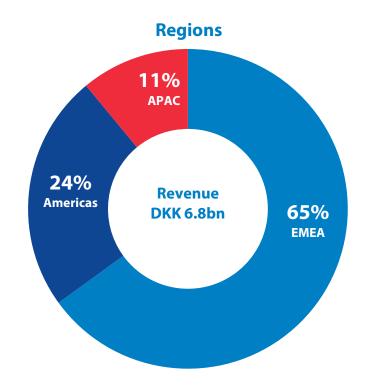
Nilfisk product develpoment





Nilfisk revenue





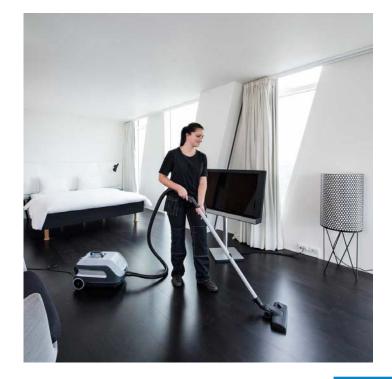


Nilfisk financial highlights

| DKKm | 2014 | 2013 |
|---------------------------|-------|-------|
| Revenue | 6,836 | 6,561 |
| - Organic growth | 6% | 3% |
| Operational EBITDA | 799 | 778 |
| Operational EBITDA margin | 11.7% | 11.9% |
| Capital employed | 3,283 | 3,074 |
| RoCE | 17.6% | 17.5% |
| No. employees, year-end | 5,420 | 5,321 |

Organic growth

| EMEA | 8% |
|----------|-----|
| Americas | 3% |
| APAC | -2% |
| Nilfisk | 6% |





Nilfisk strategy

New business strategy for the **period 2015-2018**

- Focus on growth
- Commercial Excellence programme
- New markets and segments
- Service a growing parameter for growth
- Strong brand



NKT Cables key messages

New

CEO

Realised DRIVE savings

DKK 169m

Management structure

changed

Operational EBITDA margin

5.6% **3.0**%

2 major orders

on submarine cables

RoCE

0.8% - 4.2%



NKT Cables key messages

New CEO



Michael Hedegaard Lyng (1969)
CEO

2007-: NKT Holding A/S

Group Executive Director and CFO



NKT Cables key messages

New

CEO

Realised DRIVE savings

DKK 169m

Management structure

changed

Operational EBITDA margin

5.6% **3.0**%

2 major orders

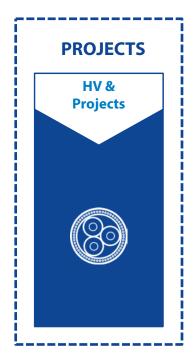
on submarine cables

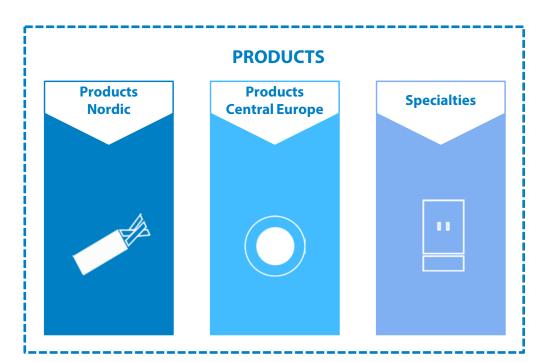
RoCE

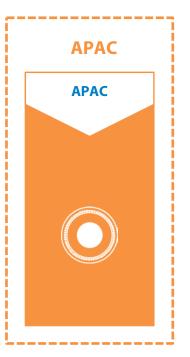
0.8% - 4.2%



NKT Cables' Business Line structure







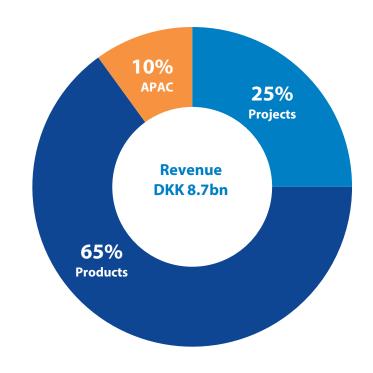


NKT Cables highlights

| DKKm | 2014 | 2013 |
|---|-------|-------|
| Revenue | 8,738 | 8,983 |
| - Revenue in std. metal prices | 6,055 | 6,017 |
| - Organic growth | -5% | 4% |
| Operational EBITDA | 484 | 335 |
| Operational EBITDA margin (std. metal prices) | 8.0% | 5.6% |
| Capital employed | 3,661 | 4,557 |
| RoCE | 4.2% | 0.8% |
| No. employees, year-end | 3,211 | 3,560 |

Organic growth

| NKT Cables | -5% |
|------------|------|
| APAC | -24% |
| Products | 5% |
| Projects | -12% |





NKT | Annual General Meeeting 2015 25 March 2015 | 25 March 2017 | 27 March 2018 | 28 March 2018 | 29 March 2018 | 20 March 2018 | 20 March 20

DRIVE programme three phases

DRIVE - First phase

2014/15

'Get fit'

Reduce costs
Reduce complexity
Invest in excellence
Focus the portfolio

Focus: Cost and profitability

2015/16

'Be excellent'

Improve sales and margins
Excellence in production, sales
and support functions
Maintain cost focus

Focus: Excellence in all functions

2016/17+

-@-

'Grow for value'

Introduce new products new segments

Focus: Accelerate profitabel organic growth



Impact of DRIVE

One-off Cost FTE Capex improvements reduction costs Realised DKK~169m **DKK 200m** DKK12m 271 2014 **Expectations** DKK~300m ~180 **DKK~120m** DKK~40m 2015 **Full impact DKK~400m** 450 DKK~320m DKK~50m from 2017

Photonics Group key messages

New business activity

in the US launched to capitalise on growing energy sector

Strategic core defined

for Sensing and Imaging

Strategic alternatives

for Fiber Processing explored

EBITDA margin

2.3% 7.2%

Organic growth

9%



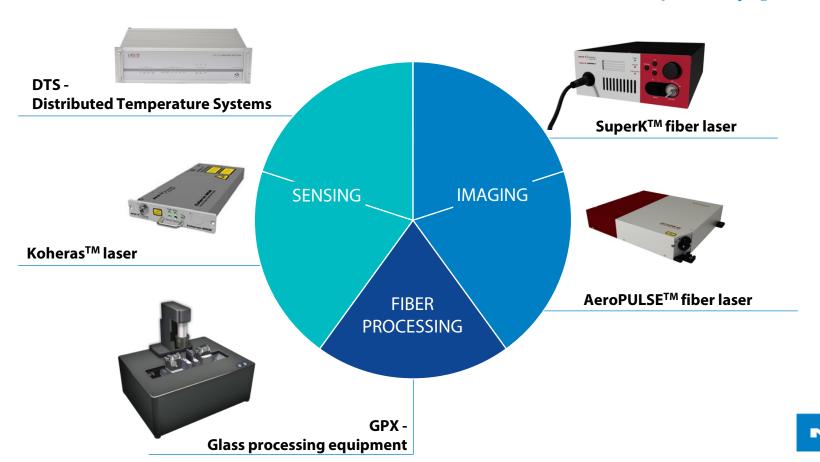
NKT | Annual General Meeeting 2015

Søren Isaksen





Photonics Group - **key products**

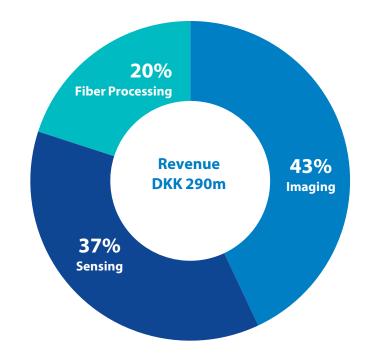


Photonics Group financial highlights

| DKKm | 2014 | |
|-------------------------|------|-----|
| Revenue | 290 | 266 |
| - Organic growth | 9% | 13% |
| EBITDA | 21 | 6 |
| Capital employed | 201 | 200 |
| No. employees, year-end | 209 | 205 |

Organic growth

| Imaging | 5% |
|-----------------|-----|
| Sensing | 11% |
| Fiberhåndtering | 10% |
| Photonics Group | 9% |









Annual General Meeting 2015



Board of Directors' self-assessment

Self-assessment supported by external consultant

Conclusions:

- Efficient Board
- The right discussions and conclusions
- Meeting structure and materials to be improved





Proposed **remuneration** for the Board of Directors

| Amounts in DKK 1,000 | 2015 | 2014 | |
|--|-------|-------|--|
| Chairman (3x base amount) | 900 | 900 | |
| Deputy Chairman (2x base amount) | 600 | 600 | |
| Other members, each (base amount) | 300 | 300 | |
| Audit Committee - (Chairman 200 and member 100) | 300 | 300 | |
| Nomination Committee - (Chairman 100 and member 50) | 150 | 150 | |
| Remuneration Committee - (Chairman 100 and member 50) | 150 | 150 | |
| Working Committee Nilfisk - (Chairman 200 and member 100) | 300 | 300 | |
| Working Committee NKT Cables - (Chairman 200 and member 100) | 300 | 300 | |
| Working Committee Photonics Group - (Chairman 150 and member 75) | 225 | 225 | |
| Total remuneration | 5,025 | 5,025 | |



Nomination of new Board member



Jutta of Rosenborg

Born1958, Denmark. Resident in Luxembourg

- Board member of several Danish and international listed companies
- Former CFO of ALK-Abelló A/S
- Positions and competences that can add to NKT's value creation, particularly within international management, finance and accounting



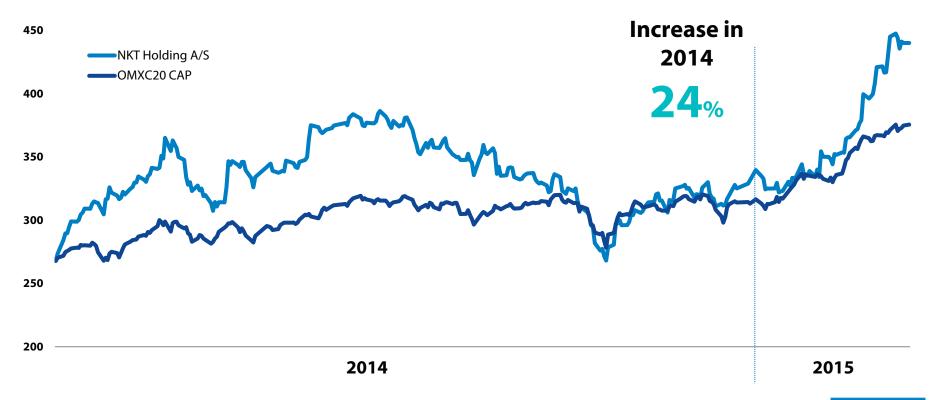
Proposed dividend

| | 2014 | 2013 |
|---|------|------|
| Proposed dividend for the financial year per share, DKK | 4.0 | 3.5 |
| Total payment, DKKm | 95.7 | 83.8 |

Dividend will be paid four bank days after the AGM



Development in the NKT share price





NKT ANNUAL GENERAL MEETING

25 March 2015





Annual General Meeting 2015



Technical hitch – we apologise!



| NKT | | 25. marts 201 | NKT | 25. | marts 201 |
|---------------------------|--------|----------------|---|----------------------|-----------|
| Stemmeseddel nr. 6 | Antal | stemmer 100 | Legitimationskort for | Antal stemmer | 100 |
| Deloitte Statsautoriseret | | | Eogitimation of the | | |
| Revisionspartnerselskab | | *245112340601* | *245112340400* | *2451 | 1234000L* |
| | | 243112343001 | i | | |
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| | | *245112340602* | Stemmeseddel nr. 4 | Antal stemmer | 100 |
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| NKT | | 25. marts 201 | - I For III III III III III III III III III I | Imod | |
| Stemmeseddel nr. 5 | Antal | stemmer 100 | *245112340400* | *2451 | 12340401* |
| | | | | | |
| Jens Due Olsen | | | NKT | | marts 201 |
| | | *245112340501* | Stemmeseddel nr. 3 | Antal stemmer | 10 |
| Kristian Siem | | | | | |
| | _ | *245112340502* | For IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII | Imod | |
| Jens Maaløe | | | *245112340300* | *2451 | 12340301* |
| | | *245112340503* | _ | | |
| Kurt Bligaard Pedersen | \Box | | Stemmeseddel nr. 2 | 25. Antal stemmer | marts 201 |
| Lars Sandahi Sørensen | | *245112340504* | Stellinieseddel III. 2 | Antai steinmer | 10 |
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| | | 245112540505 | For | Imod | |
| | Ш | *245112340506* | *245112340200* | *2451 | 12340201* |
| G | | | NKT | 25 | marts 201 |
| | Ш | *245112340507* | Stemmeseddel nr. 1 | Antal stemmer | 10 |
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| | | *245112340508* | For IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII | Imod | |
| | | | *245112340100* | | 12340101* |



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| Stemmeseddel nr. 6 | Antal | stemmer | 100 | Legitima | ationskort for | Antal stemmer | 10 |
| Deloitte Statsautoriseret | | | | | | | |
| Revisionspartnerselskab | | *24511234 | | | *245112340400* | | 24511234000L* |
| | | | | | | | |
| В | | | | NKT | | | 25. marts 20 |
| | | *24511234 | 0602* | Stemmes | eddel nr. 4 | Antal stemmer | 10 |
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| NKT | | 25. r | marts 2015 | ☐ For ■ | | Imod IIIII | |
| Stemmeseddel nr. 5 | Antal | stemmer | 100 | | *245112340400* | | 245112340401* |
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| Jens Due Olsen | | | | NKT | | | 25. marts 20 |
| | | *24511234 | 0501* | Stemmes | eddel nr. 3 | Antal stemmer | 10 |
| Kristian Siem | | | | | | | |
| | | *24511234 | 0502* | For | | Imod IIIII | |
| Jens Maaløe | | | | | *245112340300* | | 245112340301* |
| | _ | *24511234 | 0503* | | | | |
| Kurt Bligaard Pedersen | | | | NET | | | 25. marts 20 |
| | | *24511234 | 0504* | Stemmes | eddel nr. 2 | Antal stemmer | 10 |
| Lars Sandahl Sørensen | | | | | | | |
| | _ | *24511234 | | For | | Imod IIIII | |
| F | | | | | *245112340200* | | 245112340201* |
| G | | *24511234 | | | | | |
| 6 | Ш | | | NKT | | | 25. marts 20 |
| | | *24511234 | | Stemmes | eddel nr. 1 | Antal stemmer | 10 |
| п | \Box | 104544004 | | ☐ For ■ | | Imod IIIII | |
| | | *24511234 | 0508* | For | *245112340100* | | 245112340101* |



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| Stemmeseddel nr. 6 | Antal s | stemmer | 100 | Legitimation | onskort for | Antal stemmer | 100 | |
| Deloitte Statsautoriseret | | | | | | | | |
| Revisionspartnerselskab | *245112340801* | | | | 245112340400° | *24511234000L* | | |
| | | 2451123 | 40001 | | | | | |
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| | \Box | *2451123 | | Stemmesed | del nr. 4 | Antal stemmer | 25. marts 20 f | |
| | | 2401120 | 40002 | | | Antai stemmer | 100 | |
| NKT | | 25. | marts 2015 | | | | | |
| Stemmeseddel nr. 5 | Antal s | stemmer | 100 | For | | Imod | | |
| | | | | L | *245112340400* | | *245112340401* | |
| Jens Due Olsen | | | | NKT | | | 25. marts 201 | |
| | Ш | *2451123- | 40501* | Stemmesed | del nr. 3 | Antal stemmer | 10 | |
| Kristian Siem | | | | | | | | |
| | | *2451123 | 40502* | For IIII | | Imod IIII | | |
| Jens Maaløe | | | | | 245112340300" | | *245112340301* | |
| | | *2451123 | 40503* | | 245112340300 | | 243112340301 | |
| Kurt Bligaard Pedersen | | | | NKT | | | 25. marts 201 | |
| | | *2451123 | 40504* | Stemmesed | del nr. 2 | Antal stemmer | 10 | |
| ars Sandahl Sørensen | | | | | | | | |
| | _ | *24511234 | 40505* | | | | | |
| F | | | | For | | Imod | | |
| | _ | *2451123 | 40506* | | *245112340200* | | *245112340201* | |
| 3 | | | | NET | | | 25. marts 201 | |
| | | *2451123 | 40507* | Stemmesed | del nr. 1 | Antal stemmer | 100 | |
| 4 | | | | | | | | |
| | | *2451123 | 40508* | For | | Imod IIII | | |
| | | | | | 245112340100* | | *245112340101* | |



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| Stemmeseddel nr. 6 | Antal s | Antal stemmer 100 | | | tionskort for | Antal stemmer | 10 |
| Deloitte Statsautoriseret | | | | | | | |
| Revisionspartnerselskab | | *24511234 | 0601* | | *245112340400* | • | 24511234000L* |
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| | | *24511234 | 0602* | Stemmese | ddel nr. 4 | Antal stemmer | 10 |
| NKT | | | marts 2015 | For III | | Imod IIII | |
| Stemmeseddel nr. 5 | Antal s | temmer | 100 | | *245112340400* | ш. | 245112340401* |
| lens Due Olsen | | | | NKT | | | 25. marts 20 |
| | _ | *24511234 | 0501* | Stemmese | ddel nr. 3 | Antal stemmer | 10 |
| ristian Siem | | | | ļ. | | | |
| | _ | *24511234 | 0502* | For 🏢 | | Imod | |
| ens Maaløe | | | | _ | *245112340300* | | 245112340301* |
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| urt Bligaard Pedersen | | *24511234 | | Stemmese | ddel nr. 2 | Antal stemmer | 25. marts 20 |
| ars Sandahl Sørensen | | 11111111111 | | | | ratur oterimor | |
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| ; | | | | NET | | | 25. marts 20 |
| | | *24511234 | 0507* | Stemmese | ddel nr. 1 | Antal stemmer | 10 |
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| Stemmeseddel nr. 6 | Antal s | temmer | 100 | Legitimation | skort for | Antal stemmer | 10 | |
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| Revisionspartnerselskab | *245112340801* | | | *2 | 45112340400° | *24511234000L* | | |
| | | -245112340 | 2001 | | | | | |
| В | | | | NKT | | | 25. marts 201 | |
| | | *245112340 | 0602* | Stemmesedde | el nr. 4 | Antal stemmer | 10 | |
| | | | | | | | | |
| Stemmeseddel nr. 5 | | | narts 2015 | For | | Imod | | |
| stemmeseddei nr. 5 | Antai s | temmer | 100 | *2 | 45112340400* | | 245112340401* | |
| lens Due Olsen | | | | NKT | | | 25. marts 20 | |
| | \Box | *245112340 | | Stemmesedde | el nr. 3 | Antal stemmer | 10 | |
| Kristian Siem | | | | | | | | |
| | | *245112340 | 0502* | □ For IIIIIII | | Imod IIIII | | |
| lens Maaløe | | | | | 45112340300° | | 245112340301* | |
| | | *245112340 | 0503* | | 15112540500 | | 243112540301 | |
| Kurt Bligaard Pedersen | | | | NKT | | | 25. marts 20 | |
| | _ | *245112340 | 0504* | Stemmesedde | el nr. 2 | Antal stemmer | 10 | |
| ars Sandahl Sørensen | | | | | | | | |
| | | *245112340 | 0505* | For IIIIIII | | Imod I | | |
| | | | | | 45112340200* | | 245112340201* | |
| | _ | *245112340 | | | 43112340200 | | 243112340201 | |
| 3 | | | | NKT | | | 25. marts 201 | |
| | _ | *245112340 | 0507* | Stemmesedde | el nr. 1 | Antal stemmer | 10 | |
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| | | *245112340 | 0508* | For | | Imod | | |
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|---------------------------|---------|-------------|-----------|---------|----------------|---------------|---------------|
| Stemmeseddel nr. 6 | Antal s | temmer | 100 | Legitim | ationskort for | Antal stemmer | 100 |
| Deloitte Statsautoriseret | | | | | | | |
| Revisionspartnerselskab | Ш | *2451123406 | | | *245112340400* | | 24511234000L* |
| | | | | | | | |
| В | | | | NKT | | | 25. marts 201 |
| | | *2451123406 | 802* | Stemmes | seddel nr. 4 | Antal stemmer | 100 |
| NKT | | 25. m | arts 2015 | | | | |
| Stemmeseddel nr. 5 | Antal s | temmer | 100 | For | | Imod | |
| | | | | | *245112340400* | | 245112340401* |
| Jens Due Olsen | | | | NKT | | | 25. marts 201 |
| | | *2451123405 | 601* | Stemmes | seddel nr. 3 | Antal stemmer | 100 |
| Kristian Siem | | | | | | | |
| | | *2451123405 | 602* | For | | Imod | |
| Jens Maaløe | | | | | *245112340300* | ш. | 245112340301* |
| | | *2451123405 | 603* | | | | |
| Kurt Bligaard Pedersen | | | | NKT | | | 25. marts 201 |
| | | *2451123405 | 604* | Stemmes | seddel nr. 2 | Antal stemmer | 100 |
| Lars Sandahl Sørensen | | | | | | | |
| | _ | *2451123405 | 605* | □ For I | | Imod IIIII | |
| F | | | | | *245112340200* | | 2454422402044 |
| | | *2451123405 | 606* | | 245112340200 | | 245112340201* |
| G | | | | NKT | | | 25. marts 201 |
| | | *2451123405 | 607* | Stemmes | seddel nr. 1 | Antal stemmer | 100 |
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| | _ | *2451123406 | *808 | For | | Imod | |
| | | | | | *245112340100* | _ | 245112340101* |



NKT ANNUAL GENERAL MEETING

25 March 2015

